



## AGRIBUSINESS

Agribusiness is the business of agricultural production. The term was coined in 1957 by Goldberg and Davis. It includes agrichemicals, livestock breeding, crop production (farming, vignerons and contractors), distribution of agricultural products, farm machinery manufacturing, sales and distribution, finance and advisory services, fisheries, processing of agricultural products, seed supply, winemaking, as well as marketing and retail sales.

Agribusiness is one of the largest sectors of the South Australian and indeed the Australian economy. CMS Private Advisory through our CMS Strategic brand provide superior advisory services to a broad range of agribusinesses.

CMS Strategic Agribusiness clients are well represented throughout the various agribusiness sub-sectors with a particular focus on crop and livestock production, farm machinery manufacture, sales and distribution and the myriad of other small/medium enterprises that comprise the sector.

Agribusiness is highly competitive in the South Australian, Australian and Global markets.

CMS Strategic assist our clients to compete in these markets with effective and timely advice supported by our range of CMS Private Advisory services.

CMS Strategic have the experience, knowledge and skills to improve and assist your agribusiness in an ever moving and changing business environment.

The CMS Strategic Agribusiness directors each have in excess of 35 years' experience advising agribusiness clients with tax effective business structures, management advice, strategic property and business acquisitions, succession planning and structuring, business and taxation advice. The directors are supported by an experienced team of professionals.

CMS strategic understand the importance of Agribusiness to the South Australian and Australian economy. As demand for food increases due to

predicted significant increases in population both in Australia and globally Australian agribusiness is well positioned to capitalise.

CMS Strategic can assist you and your agribusiness business to claim your profitable share of this expanding sector. Our services include:

- Business strategy, planning and management advice
- Business Structuring
- Succession planning
- Compliance with the Australian Taxation Office requirements.
- State Taxes, duties and concessions.
- GST Considerations

- Capital Gains Tax Considerations
- Capital Allowances & Capital Works
- Leasing
- Superannuation
- Financial Statement preparation
- Management reporting & financial analysis
- Benchmarking
- Budgeting, cash flow planning and forecasting
- Taxation planning and compliance
- Family business issues
- Raising working capital
- Implementation and use of cloud technologies for accounting solutions
- Primary Producer Income Averaging
- Farm Management Deposits (FMD)

We listen to you to understand your issues and needs which allows us to provide support that is individually tailored to your business. Our strength lies in our strong technical and tax backgrounds which allows us to find leading solutions to link your business to your personal goals and build wealth for you and your future generations.



**Jim Selth**

Agribusiness Specialisation  
P: 8407 1300  
E: jim.selth@cmsca.com.au



**Ian McFarlane**

Agribusiness Specialisation  
P: 8407 1300  
E: ian.mcfarlane@cmsca.com.au

## The CMS Group

CMS Private Advisory – Chartered Accountants

CMS Private Advisory – Financial Planning

CMS Strategic – Automotive Advisors

CMS Strategic – Tourism & Hospitality

CMS Strategic – Cloud Solutions

CMS Strategic – Protected Estates

CMS Strategic – Agribusiness


CMS Strategic – Property

CMS Strategic – Growth Solutions

**CMS** | STRATEGIC  
AGRIBUSINESS ADVISORS

CMS Strategic Agribusiness is a specialist accounting, financial and business advisory service for Agribusiness businesses.

 4/190 Flinders Street, Adelaide, SA 5000

 (08) 8407 1300

 strategic@cmsstrategic.com.au

 www.cmsca.com.au

 www.cmsstrategic.com.au

 cmsca.com.au/facebook

 cmsca.com.au/linkedin

 cmsca.com.au/google

 cmsca.com.au/blog